



## **Flight Focus and NeST Aerospace establish strategic partnership to launch embedded Electronic Flight Bag (EFB) and Flight Safety solutions**

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**SINGAPORE**, 31st January, 2011 – Flight Focus Pte Ltd Singapore and NeST Aerospace Pvt Ltd today announced a strategic partnership designed to mutually benefit both companies by better serving their customers worldwide. The agreement consists in the areas of joint marketing, and the opportunity to deliver embedded EFB functionality for the Flight Operations Engineering departments of their respective customers.

"Our customers will benefit from the combination of Flight Focus' & NeST Aerospace's leading technology and services by providing them with an invaluable FOQA (Flight Operations Quality Assurance) and Engineering experience. This partnership with NeST Aerospace provides us with a great opportunity to further extend our reach to airlines worldwide. The integration of NeST's Flight Data Analysis and Monitoring solutions into the Flight Focus PLATFORM™ will significantly help our joint customers by allowing their Flight Safety, Engineering and Maintenance departments to capture and report on actual fuel, engine and performance related data. Leveraging on Flight Focus' airborne and ground based connectivity through our enhanced EFB, this data can be sent quickly and securely to where it matters, when it matters" said Ralf Cabos, Managing Director of Flight Focus.

"We are happy to be working with Flight Focus by integrating our suite of solutions, including FLISAFE™, to support real time data capture in order to meet the requirements our joint customer's FOQA and FDM processes. NeST Aerospace's FLISAFE software can be customized to work with almost any aircraft (both fixed wing and rotary, commercial/military); by teaming up with leading edge companies such as Flight Focus, we are able to automate the distribution of the data from the aircraft to the relevant departments, allowing our airline customers to make faster informed decisions and ensure their operations policies are being adhered to. At the end of the day, partnerships such as this help airlines reduce costs whilst at the same time improve safety", said C. Jayachandran, President of NeST Aerospace

## **About NeST Aerospace**

NeST (Network Systems & Technologies) Aerospace Pvt Ltd, a subsidiary of NeST Group Company (an international corporate group of over 25 companies employing more than 4500 people worldwide), has a global export business turnover in excess of \$ 200 million it is headed by Mr. J.K. Hassan, Chairman with Mr. N.Jehangir as the Managing Director. The Group offers customized software and hardware development services for engineering applications and product development services for worldwide aerospace industry. It has 95% visibility in the sub-continent providing FOQA/FDM/SMS Services as an end to end solution to schedule airline/NSOP, business jets and recent supplier to HAL with Helicopter Operations Monitoring Programme (HOMP). NeST Aerospace has its Software Development Centers, R&D and Manufacturing facilities located at Trivandrum, Cochin and Bangalore in India besides front-end operations on all continents. NeST is one of the pioneers in the Software Industry to be assessed at CMMI V1.1 (IPPD/SE/SW/SS) Maturity level 5 in early 2003. Adding to a higher level of quality the division is certified at ISO 9001, ISO 27001 AS9001. NeST has its business operations in the United States, Canada, India, Japan, Europe, UK, UAE, Qatar & Australia.

## **About Flight Focus**

Flight Focus Pte Ltd is a flight operations solutions and services provider for the aviation industry. The primary business is to provide airlines an open and complete Electronic Flight Bag solution resulting in savings and efficiencies almost immediately via their enhanced EFB, the Flight Focus PLATFORM™. Integrated fully into an airline's business processes (Flight Operations, Engineering, Maintenance and Finance), the Flight Focus PLATFORM™ includes global connectivity through the Iridium® Satellite Communications network ensuring real time updates in the air and on the ground. A well defined global delivery model enables a reduction in time-to-market and cost-of-ownership while offering world class quality solutions and services. Flight Focus headquarters is located in Singapore.

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